

HOW CAN BANKS MAKE MONEY FROM PAYMENTS?

Insights from new research



63%

of global banks
are facing
payments
profitability
hurdles



18%

Only
of banks can charge
what they want
for payments

95%

of banks

report hardware
as the biggest
expense
of payments



68%

of banks

believe they
will lose clients,
prospects
and volumes if they
don't transform



New technologies
(cloud native and
open standards
based) will drive
down TCO



Leveraging payments
data will generate
new revenues



Those that
prioritise payments
transformation are
more profitable than
competitors

